

### **BOARD OF DIRECTORS**

### METROPOLITAN ATLANTA RAPID TRANSIT AUTHORITY

### **BUSINESS MANAGEMENT COMMITTEE**

### **THURSDAY, MAY 22, 2025**

### ATLANTA, GEORGIA

### **MEETING SUMMARY**

### 1. CALL TO ORDER AND ROLL CALL

Committee Vice-Chair James Durrett called the meeting to order at 9:30 A.M.

<u>Board Members</u> <u>Present:</u>	James Durrett Kathryn Powers Roderick Frierson Rita Scott Thomas Worthy Valencia Williamson Jennifer Ide Jacob Tzegaegbe Elizabeth Bolton-Harris Shayna Pollock
<u>Board Members</u> <u>Absent:</u>	Al Pond Freda Hardage Russell McMurry Jannine Miller Sagirah Jones
<u>Staff Members Present:</u>	Collie Greenwood Steven Parker Rhonda Allen Ralph McKinney Jonathan Hunt Larry Prescott Michael Kreher George Wright Kevin Hurley Paul Lopes

Also in Attendance: Justice Leah Ward Sears of Smith, Phyllis Bryant, Kenya Hammond, Jacqueline Holland, Tyrene Huff, Tyson Morris, Greg Patterson and Paula Nash

### 2. APPROVAL OF THE MINUTES

### Minutes from the April 24, 2025, Business Management Committee meeting

Approval of the Minutes from the April 24, 2025, Business Management Committee meeting. On a motion by Board Member Worthy, seconded by Board Member Frierson, the motion passed by a vote of 5 to 0 with 5 members present.

### 3. **RESOLUTIONS**

#### Resolution Approving the Operating and Capital Budgets for Fiscal Year 2026

Approval of the Resolution Approving the Operating and Capital Budgets for Fiscal Year 2026. On a motion by Board Member Tzegaegbe, seconded by Board Member Ide, the resolution passed by a vote of 9 to 0 with 9 members present.

### <u>Resolution Authorizing the Award of a Contract for Information Technology Visibility,</u> <u>Software Asset and License Management Tool, IFB B50645</u>

Approval of the Resolution Authorizing the Award of a Contract for Information Technology Visibility, Software Asset and License Management Tool, IFB B50645. On a motion by Board Member Bolton-Harris, seconded by Board Member Powers, the resolution passed by a vote of 9 to 0 with 9 members present.

### <u>Resolution Authorizing the Award of a Contract for Maintenance, Support and</u> <u>Replacement for Public Address and Electronic Signs, IFB B50464</u>

Approval of the Resolution Authorizing the Award of a Contract for Maintenance, Support and Replacement for Public Address and Electronic Signs, IFB B50464. On a motion by Board Member Powers, seconded by Board Member Worthy, the resolution passed by a vote of 8 to 0 with 1 member abstaining and 9 members present.

### <u>Resolution Authorizing the Award of a Contract for Software Maintenance and Support</u> for Genetec Closed Circuit Television Camera System and License, B50578A

Approval of the Resolution Authorizing the Award of a Contract for Software Maintenance and Support for Genetec Closed Circuit Television Camera System and License, B50578A. On a motion by Board Member Durrett, seconded by Board Member Bolton-Harris, the resolution passed by a vote of 8 to 0 with 1 member abstaining and 9 members present.

### <u>Resolution Authorizing the Award of a Contract for Specialized Professional Consulting</u> <u>Services, Letter of Agreement (LOA) L50555</u>

Approval of the Resolution Authorizing the Award of a Contract for Specialized Professional Consulting Services, Letter of Agreement (LOA) L50555. On a motion by Board Member Durrett, seconded by Board Member Powers, the resolution passed by a vote of 9 to 0 with 1 member abstaining and 10 members present.

## Resolution Authorizing a Modification in Contractual Authorization for Maintenance and Support for Oracle Database, ERP and ID Management Licenses, P27978

Approval of the Resolution Authorizing a Modification in Contractual Authorization for Maintenance and Support for Oracle Database, ERP and ID Management Licenses, P27978. On a motion by Board Member Durrett, seconded by Board Member Williamson, the resolution passed by a vote of 10 to 0 with 10 members present.

### Resolution Authorizing the Award of a Contract for the Purchase of Devices and Services for Wireless Unlimited Services RFPP P50697 utilizing the State of Georgia Contract #9800-GTA794-ATT

Approval of the Resolution Authorizing the Award of a Contract for the Purchase of Devices and Services for Wireless Unlimited Services RFPP P50697 utilizing the State of Georgia Contract #9800-GTA794-ATT. On a motion by Board Member Powers, seconded by Board Member Bolton-Harris, the resolution passed by a vote of 10 to 0 with 10 members present.

### 4. OTHER MATTERS

## FY25 April Consolidated Financial Highlights and Financial Key Performance Indicators (Informational Only)

UTILIZE GENERAL SERVICES ADMINISTRATION (GSA) FEDERAL SUPPLY SCHEDULE, CONTRACT NO: GS-35F025DA FOR HPE SUPPORT RENEWAL

### 5. ADJOURNMENT

The Committee Meeting adjourned at 10:26 A.M.

YouTube link: <a href="https://www.youtube.com/live/Kdp-foj5I8E?si=MWBWgnuBFpX7mCKh">https://www.youtube.com/live/Kdp-foj5I8E?si=MWBWgnuBFpX7mCKh</a>





## MARTA Fiscal Year 2026 Budget Resolution

Business Management Committee

May 22, 2025

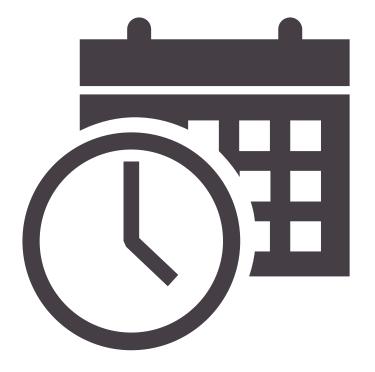


## Agenda

- Budget Timeline
- Strategic Priorities
- Budget Premise
- Proposed Operating Budget
- Proposed Capital Budget
- Public Hearing Information
- Request for Approval



## **Budget Timeline**





## FY 2026 Budget Timeline





Public hearings (May 13<sup>th</sup> and May 15<sup>th</sup>)



Proposed budgets provided to each jurisdiction



Board committee presentation (May 22<sup>nd</sup>)



Board vote to adopt (June 12<sup>th</sup>)



# **Strategic Priorities**

✓ Enhance Safety

✓ Improve Cleanliness

✓ Increase Reliability





## FY 2026 Budget Premise

- Support MARTA's Strategic Priorities while Aligning Expenditures to Revenues
- Provide Long-Term Financial Sustainability
  - Reduce recurring non labor expenses
  - > Trim positions identified as low priority
- Deliver the Capital Program
- Prepare for New Collective Bargaining Agreement



# **Proposed FY 2026 Operating Budget**





## FY 2026 Operating Budget Assumptions

- Assumes 3% increase for all non-represented employees
- Assumes 55% sales tax revenue to fund operating expenditures
- Fully funds collective bargaining agreement obligations
- Healthcare and pension costs increase by \$4.4M over FY 2025 Budget
- Reduction in fare revenues associated with AFC 2.0 implementation
- Introduces soft hiring freeze to manage expenditures
- Assumes 7% across the board vacancy savings on salaries & wages
- Net reduction of 191 positions from FY 2025 to FY 2026



## **Planned Service Levels**

<b>Revenue Miles</b>	FY2021 Actual	FY2022 Actual	FY2023 Actual	FY2024 Actual	FY2025 Forecast	FY2026 Proposed
Local Bus	26,005,027	23,919,052	23,905,144	23,937,854	24,457,813	26,301,085
Bus Rapid Transit	-	-	-	-	-	179,865
Rail	17,210,772	17,937,424	17,970,296	18,883,430	21,360,968	24,207,213
Mobility	5,403,657	5,972,171	7,192,777	7,603,631	8,683,124	10,499,856
Streetcar	52,664	52,910	37,990	53,001	53,133	59,809
Total	48,672,120	47,881,557	49,106,207	50,477,916	54,555,038	61,247,828
<b>Revenue Hours</b>	FY2021 Actual	FY2022 Actual	FY2023 Actual	FY2024 Actual	FY2025 Forecast	FY2026 Proposed
Local Bus	2,102,476	1,885,800	1,885,406	1,883,378	1,935,333	2,116,925
				2,000,070	1,000,000	2,110,525
Bus Rapid Transit	-	-	-	-	-	21,444
Bus Rapid Transit Rail	- 649,313	- 674,818	677,598	- 706,474	- 838,547	
	- 649,313 359,703	- 674,818 417,328	- 677,598 495,935	-	-	21,444
Rail				- 706,474	- 838,547	21,444 958,199



## **Headcount Overview**

Division	FY25 Adopted	FY26 Proposed	FY26 Proposed vs FY25 Adopted
Division of General Manager	473	437	-36
Division of Chief Counsel Legal Services	116	115	-1
Division of Safety	80	80	0
Division of Operations	3387	3318	-69
Division of Capital Program Expansion & Innovation	192	151	-41
Division of Administration	77	66	-11
Division of Chief of Staff	34	36	2
Division of Finance	152	147	-5
Division of Customer Experience & Technology	262	238	-24
Division of Operational & Urban Planning	87	81	-6
Total	4860	4669	-191

10



# **Operating Revenue**

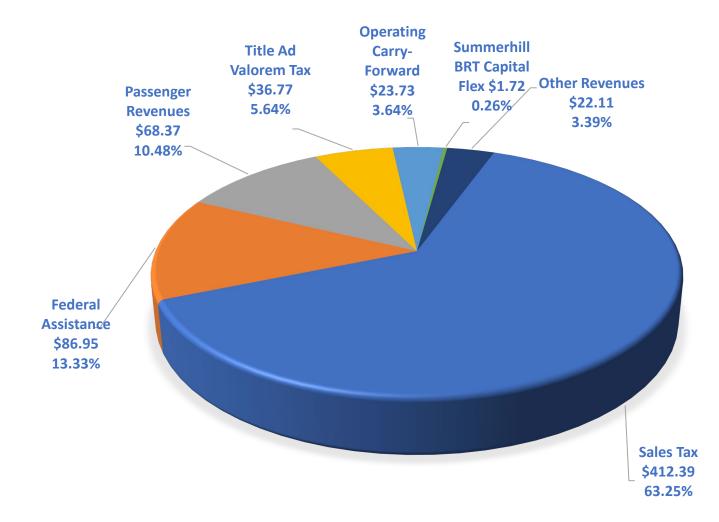


## FY 2026 Projected Operating Revenues \$652.0 (M) Table View

Category	FY23 Actuals	FY24 Actuals	FY25 Budget	FY26 Proposed Budget	FY26 Proposed vs FY25 Budget Inc/(Dec)
Sales Tax	315.8	331.1	386.5	412.4	25.9
Federal Assistance	247.7	73.9	80.0	86.9	6.9
Passenger Revenues	63.5	72.0	82.0	68.4	(13.6)
Title Ad Valorem Tax	33.5	33.5	33.5	36.8	3.3
Lease Income	10.8	0.4	9.4	8.5	(0.8)
Advertising	6.2	6.4	6.0	2.7	(3.3)
Station Parking Revenues	1.5	1.8	0.8	1.5	0.7
Interest Income	1.0	3.8	17.0	6.7	(10.2)
Other Revenues	6.0	6.2	3.8	2.6	(1.2)
Operating Carry-Forward	0.0	0.0	35.6	23.7	(11.9)
Summerhill BRT Capital Flex	0.0	0.0	0.0	1.7	1.7
Total	685.9	529.1	654.5	652.0	(2.4)



### FY 2026 Projected Operating Revenues \$652.0 (M) Pie Chart View





# **Operating Expenses**

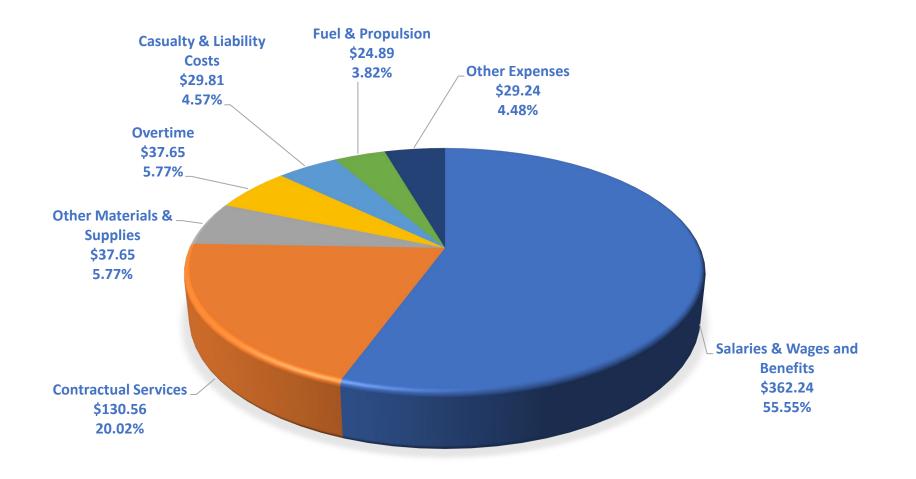


## FY 2026 Proposed Operating Expenses \$652.0 (M) Table View

	FY23 Actuals	FY24 Actuals	FY25 Budget	FY26 Proposed Budget	FY26 Proposed vs FY25 Budget Inc/(Dec)
Salaries & Wages	251.7	282.2	311.2	291.0	(20.2)
Fringe Benefits	121.0	103.6	139.7	146.5	6.8
Overtime	37.0	43.4	38.5	37.7	(0.8)
Labor	409.7	429.3	489.4	475.1	(14.2)
Contractual Services	101.8	117.8	116.0	130.6	14.6
Materials & Supplies	55.0	58.7	64.3	56.0	(8.3)
Casualty & Liability Costs	38.0	36.5	27.2	29.8	2.7
Other Operating Expenses	15.4	18.2	17.4	18.5	1.2
Other Non-Operating Expenses	4.6	4.7	16.6	15.7	(0.9)
Miscellaneous Expenses	0.6	1.6	1.9	1.6	(0.3)
Non-Labor	215.4	237.5	243.3	252.2	8.9
Capital Cost Allocation	(43.5)	(45.6)	(78.1)	(75.2)	2.9
Total Expenses	581.6	621.2	654.5	652.0	(2.4)



## FY 2026 Proposed Operating Expenses \$652.0 (M) Pie Chart View





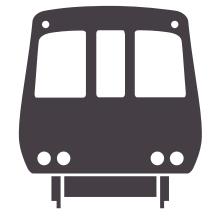
# FY 2026 Expense by Division \$652.0 (M)

Division	FY23 Actuals	FY24 Actuals	FY25 Budget	FY26 Proposed Budget	FY26 Proposed vs FY25 Budget Inc/(Dec)
General Manager CEO	49.4	49.1	51.9	53.9	2.0
Chief Counsel Legal Services	47.9	46.8	38.7	40.6	1.9
Safety	10.0	10.2	11.7	11.9	0.2
Operations	405.3	441.7	486.1	480.1	(6.0)
Capital Prog Expan & Innovation	16.4	17.5	25.6	21.3	(4.3)
Customer Experience & Technology	50.0	54.2	65.8	66.7	0.9
Chief of Staff	6.3	5.9	6.8	7.1	0.2
Finance	18.8	17.8	19.9	19.9	(0.0)
Operational & Urban Planning	9.1	12.1	13.4	13.3	(0.1)
Administration	11.1	10.7	12.0	11.2	2 (0.8)
Contingency	0.0	0.0	0.7	14.1	13.4
Labor Adjustment	0.0	0.0	0.0	(13.8)	) (13.8)
Inventory Adjustment	1.0	0.9	0.0	0.9	0.9
Total Agency	625.1	666.8	732.6	727.3	(5.3)
Capital Cost Allocation	(43.5)	(45.6)	(78.1)	(75.2)	) 2.9
Net Operating Expenses	581.6	621.2	654.5	652.0	(2.4)



# Proposed FY 2026 Capital Budget







## FY 2026 Capital Budget Assumptions

- Assumes 45% sales tax allocation to Capital Budget SOGR in FY 2026
- Assumes \$197.0M in grant revenue associated with grant awards
- Assumes \$250.0M debt issued to support capital expenditures
- Prioritizes State of Good Repair projects based on this criteria:
  - Projects necessary to ensure safety for our customers and employees
  - Projects associated with new railcars
  - Projects associated with new buses and charging infrastructure
  - Station rehabilitation construction projects
  - New fare collection equipment design
- Prioritizes More MARTA City of Atlanta projects by project schedule
- Prioritizes More MARTA Clayton expansion projects by project schedule

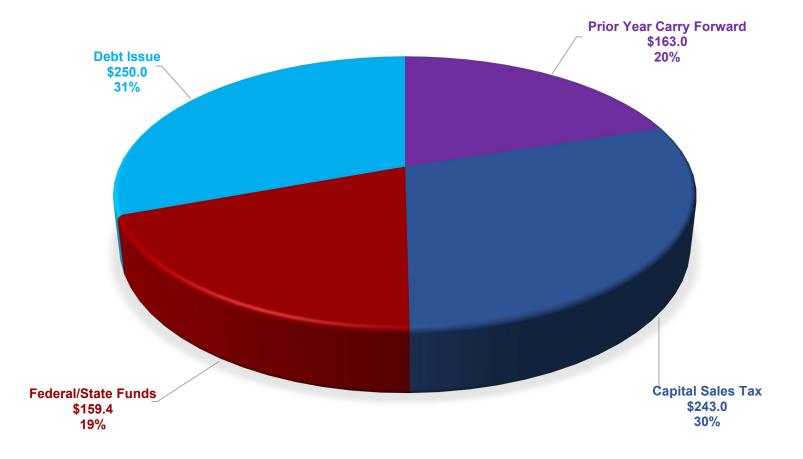


State of Good Repa	air (SGR)		
Sources		Use s	
Prior Year Carry Forward	\$163.0	Capital Expenditures	\$560.9
Capital Sales Tax	243.0	Debt Service	166.4
Federal/State Funds	159.4	Subtotal	\$727.3
Debt Issue	250.0		
Subtotal	\$815.4		
More MARTA - City	of Atlanta		
Sources		Uses	
Prior Year Carry Forward	\$244.3	Capital Expenditures	\$148.1
Capital Sales Tax	71.1	Debt Service	-
Federal/State Funds	30.5	Subtotal	\$148.1
Interest Income	8.6		
Debt Issue	-		
Subtotal	\$354.4		
More MARTA - Clay	ton County		
Sources		Use s	
Prior Year Carry Forward	\$286.3	Capital Expenditures	\$26.4
Capital Sales Tax	35.6	Debt Service	-
Federal/State Funds	7.1	Subtotal	\$26.4
Interest Income	9.9		
Debt Issue	-		
Subtotal	\$338.9		
Total Sources	\$1,508.8	Total Uses	\$901.8

# FY 2026 Capital Sources & Uses (\$M)



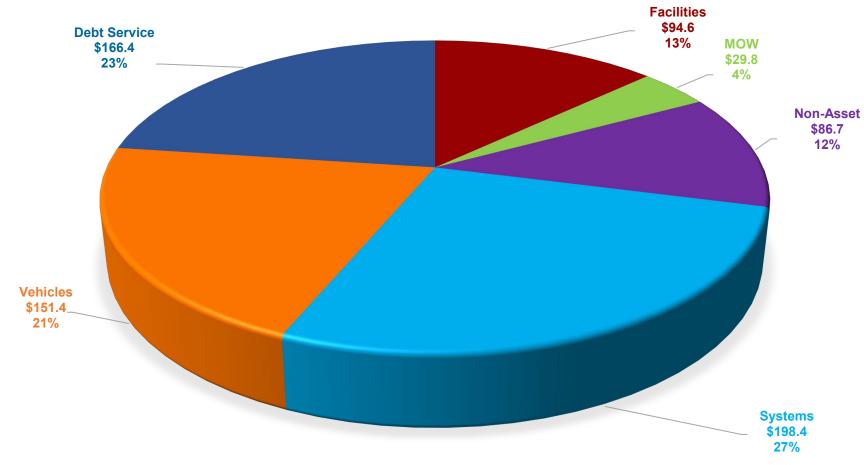
## FY 2026 State of Good Repair Sources \$815.4M (\$M)



\*Does not include More MARTA City of Atlanta or Clayton County funding



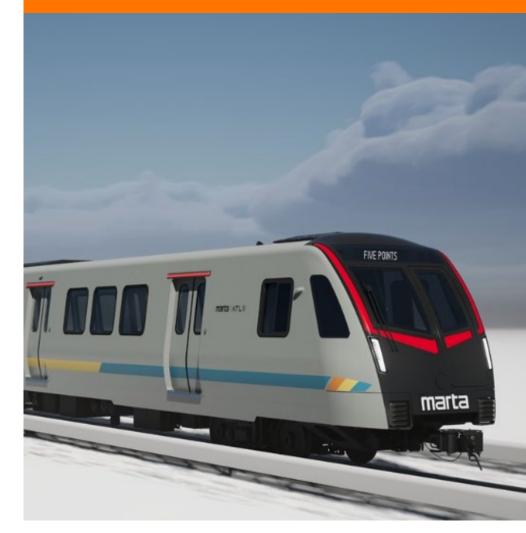
## FY 2026 State of Good Repair Uses \$727.3M (\$M)





## **FY 2026 Top Projects State of Good Repair**

Rank	Project Name	FY 26 Budget	Percent of Program
1	CQ400 New Rail Car Procurement	\$115.0	20.5%
2	Automated Fare Collection 2.0	104.0	18.5%
3	Rail Station Rehabilitation	49.8	8.9%
4	Bus Procurement	24.0	4.3%
5	TR V (Track Renovation)	20.0	3.6%
6	Bus Network Redesign Program	16.0	2.9%
7	Escalators Rehabilitation	15.0	2.7%
8	GASB	14.4	2.6%
	Subtotal - Top	\$358.2	63.9%
	Subtotal - All Other	\$202.8	36.1%
	Total	\$560.9	100.0%



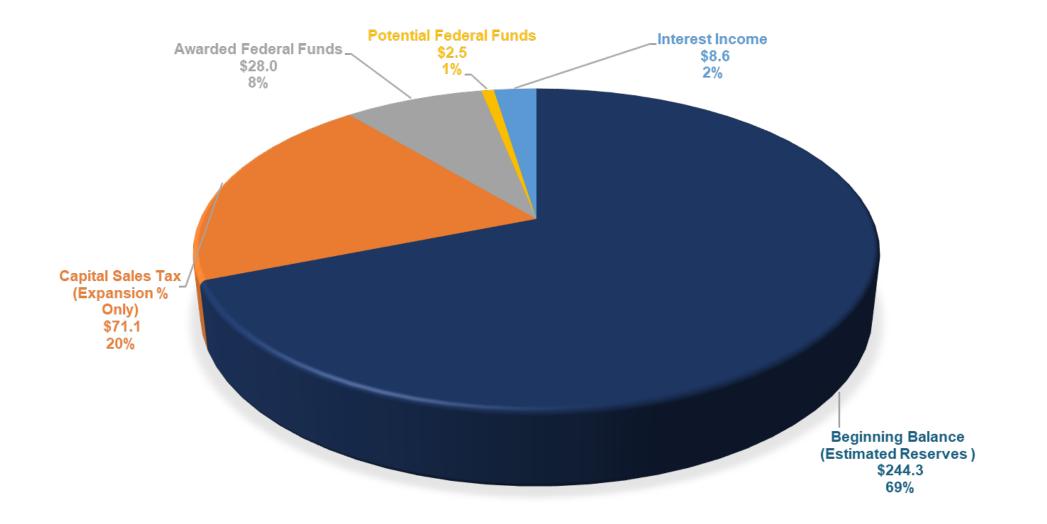
GASB: Governmental Accounting Standards Board

• <u>GASB-87</u>: Accounting and Financial reporting standard for leases by governmental entities.

• <u>GASB-96</u>: Accounting and Financial reporting standard for subscription-based information technology arrangements.



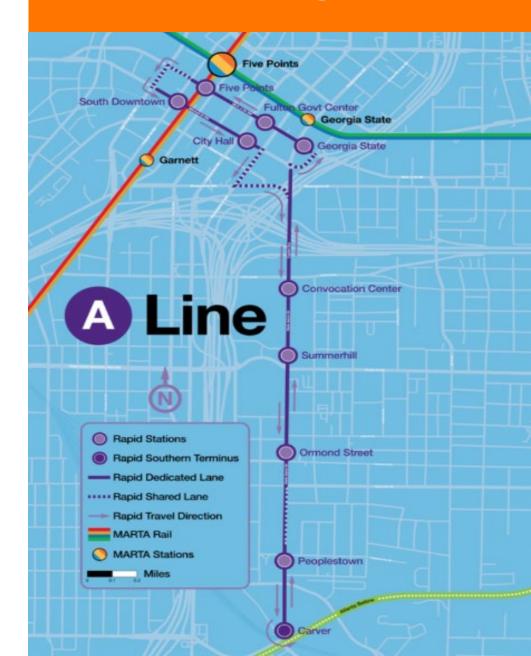
### FY 2026 More MARTA Atlanta – Sources - \$354.4M (M)





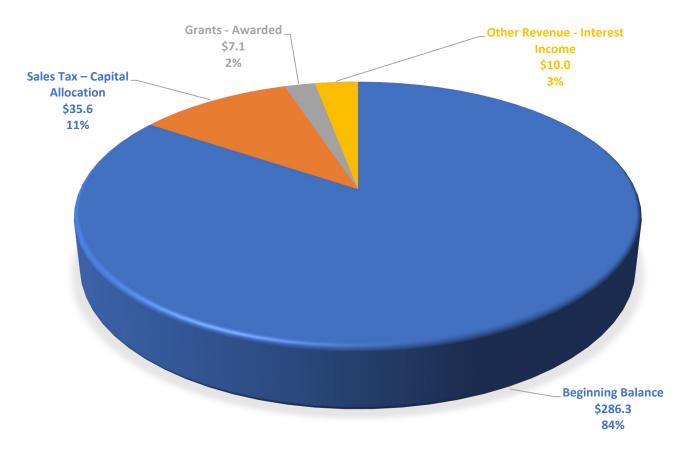
## FY 2026 Top Projects More MARTA City of Atlanta

	More MARTA City of Atlanta	FY26	% of
Rank	Project Description	\$m	Program
1	MARTA Rapid A-Line	\$40.6	27.4%
2	Five Points Station Transformation	\$30.0	20.3%
3	Bankhead Platform Extension	\$20.6	13.9%
4	Cleveland Ave/Metropolitan Pkwy ART	\$11.1	7.5%
5	MARTA Rapid Campbellton Corridor/Greenbriar	\$11.0	7.4%
6	Streetcar East Ext. (LRT)	\$7.0	4.7%
7	Clifton Corridor BRT	\$5.0	3.4%
8	More MARTA Program	\$3.0	2.0%
9	CPMO Atlanta Liaison (COA)	\$0.5	0.3%
	Subtotal - Top	\$128.8	87%
	Subtotal - All Others	\$19.3	13%
	Total - All Categories (Atlanta)	\$148.1	100%





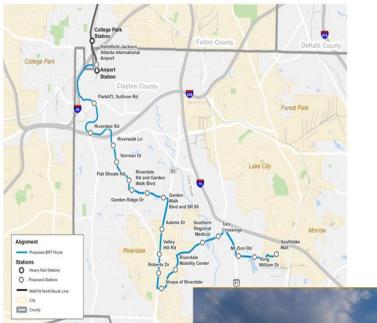
## FY 2026 More MARTA Clayton – Sources - \$339.0 (M)





## FY 2026 Top Projects More MARTA Clayton County

	More MARTA Clayton County	FY26	% of
Rank	Project Description	\$m	Program
1	MARTA Rapid Southlake	\$9.0	34.1%
2	Clayton County Maintenance Facility	\$5.0	19.0%
3	Clayton County Justice Center	\$3.6	13.7%
4	MARTA Rapid SR 54	\$3.0	11.4%
5	CPMO Clayton Liaison (CC)	\$0.2	0.7%
	Subtotal - Top	\$20.8	79%
	Subtotal - All Others	\$5.6	21%
	Total - All Categories (Clayton)	\$26.4	100%



Rapid Southlake





# **Public Hearings**





## Hybrid Public Hearing: 5/13/24 Number of Attendees: 5 YouTube views: 261

Public Comments: 2 Written Comments: 0

**Budget Public** 

- 580 93.7-

Attendance

Hearing

# In-Person Public Hearing: 5/15/24

In-Person Attendees: 1 Public Comments: 0 Written Comments: 0





### **Public Comments**



### **Operating Budget-**

concerned that Deputy General Managers budget increased by massive amount



**Safety Concerns** – If safety is MARTA's north star why are they cutting police positions?



Need budget documents to show on MARTA website as advertised



**Proposed CIP** – refreshing to se new projects, would like to see more.



## **Resolution Approving the Operating and Capital Budgets for Fiscal Year 2026**

### **Request Board Approval**

The Office of Budgets and Grants requests the Business Management Committee recommend approval of a Resolution approving the Operating and Capital Budgets for Fiscal Year 2026.



# Thank You



### RESOLUTION APPROVING THE OPERATING AND CAPITAL BUDGETS FOR FISCAL YEAR 2026

WHEREAS, the Metropolitan Atlanta Rapid Transit Authority Act of 1965 (Georgia Laws 1965, p. 2243), as amended (the "Act") requires that the Metropolitan Atlanta Rapid Transit Authority (the "Authority") adopt certain operating and capital funds budgets for each fiscal year following the public hearing held on such budgets; and

**WHEREAS**, the Board of Directors of the Authority (the "Board") is required to adopt the Fiscal Year 2026 budgets on or before the last day of the current fiscal year following a public hearing and review of said budgets for Fiscal Year 2026; and

**WHEREAS**, the Operating and Capital Funds Budgets for the fiscal year beginning July 1, 2025 (the "Fiscal Year 2026 Budgets") have been prepared and presented to the Board; and

**WHEREAS**, the Board has been requested to approve a resolution to adopt the Fiscal Year 2026 Budgets; and

WHEREAS, the Board has reviewed the proposed Fiscal Year 2026 Budgets, and has reviewed estimates of revenues, operating costs (including the utilization of lease and rental income and earnings on principal from the prior fiscal years' sales tax surpluses to fund operating costs), patronage and other similar factors; and

WHEREAS, the Board has determined, following such review and the public hearings held as required by the Act, that the proposed Operating and Capital Funds Budgets for Fiscal Year 2026 should be adopted;

**WHEREAS**, in addition, the Board desires to maintain flexibility in the financing of capital improvements undertaken by the Authority from time to time; and

WHEREAS, it may be necessary for the Authority to expend monies from the Authority's existing funds prior to the issuance of revenue bonds issued to finance capital improvements, and the Board desires to put in place necessary steps to preserve the ability of the Authority to issue revenue bonds and to reimburse the Authority for certain expenditures made prior to the issuance of such revenue bonds.

**NOW, THEREFORE, BE IT RESOLVED** by the Board of Directors of the Metropolitan Atlanta Rapid Transit Authority as follows:

- That the proposed Fiscal Year 2026 Budgets, set forth in summary form in Exhibit "A" (which Exhibit "A" and which Fiscal Year 2026 Budgets are attached hereto and by this reference incorporated herein in their entirety), be and hereby are adopted as the Authority's official budgets for Fiscal Year 2026;
- 2) That, as set forth in Exhibit "A", the sums of:
  - Seven hundred and twenty-seven million two hundred and eighty-eight thousand eight hundred and sixty-two dollars (\$727,288,862) for Gross Operating Expenditures;
  - ii) Nine hundred one million eight hundred and forty-eight thousand six hundred and seventy-six dollars (\$901,848,676) for the Capital Improvement Program Cash Disbursements.
- 3) That the revenues or funds described in the Fiscal Year 2026 Budgets as summarized in Exhibit "A" hereto be and hereby are authorized to be used to pay operating costs of the Transit System together with any other revenues or funds not specifically identified herein that by law may be used for such purposes;
- 4) That the fare structure, as shown in Exhibit "B", will be in effect during Fiscal Year 2026,
- 5) That all daily parking lot and parking decks will be free for patrons parking less than 24 hours, with the exception of the long-term overnight parking at College Park, Lindbergh, Lenox, Kensington, Brookhaven/Oglethorpe University, Doraville, Medical Center, Dunwoody, Sandy Springs, and North Springs Stations as shown in Exhibit "B";

- 6) That at the discretion of the General Manager/CEO and pursuant to the terms of The MARTA Act, the Sales tax revenues may be utilized for capital and operating expenses accordingly; and
- 7) That all lawful acts of the General Manager/CEO or chosen delegates heretofore taken or commenced on behalf of the Authority in pursuance of the programs, purposes and objectives reflected in the budgets for Fiscal Year 2026 or any preceding year be and hereby are ratified and affirmed.

Adopted this 12<sup>th</sup> day of June, 2025 (SEAL) ATTEST:

(Assistant) Secretary

#### APPROVED AS TO LEGAL FORM:

Chief Counsel, Metropolitan Atlanta Rapid Transit Authority





Resolution Authorizing the Award of a Contract for (IT Visibility, Software Asset, and License Management Tool,) Flexera B50645

Business Management Committee May 22, 2025 Tyson Morris, AGM Technology / CIO Department of Technology



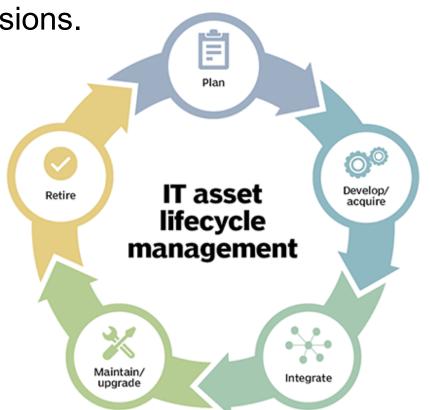
### Background

Flexera provides comprehensive visibility into MARTA's IT assets, supporting both on-premises and cloud environments.

It empowers our team to efficiently manage and optimize our complex IT landscape, driving informed, data-driven decisions.

### Flexera Provides:

- Strategic Decision Making
- Cost Control and Financial Management
- Risk Mitigation and Compliance
- Operational Efficiency
- Security





### **Procurement/Financial/DBE Considerations**

### **Procurement Consideration**

- 3 bids were received
- The lowest responsive and responsible bid was received from Anglepoint Group, Inc. in the amount of \$424,582.60

### **Financial Consideration**

• This 3-year contract is funded with local Capital funds

### **DBE Consideration**

• The DBE goal is set at zero because there are no known subcontracting opportunities



### **Board Request**

The Department of Technology requests the Business Management Committee recommend approval of the **Resolution Authorizing the Award of a Contract for (IT Visibility, Software Asset, and License Management Tool,) Flexera - B50645** to Anglepoint Group, Inc. in the amount of \$424,582.60.



# Thank You



#### RESOLUTION AUTHORIZING AWARD OF A CONTRACT FOR THE PROCUREMENT OF INFORMATION TECHNOLOGY VISIBILITY, SOFTWARE ASSET AND LICENSE MANAGEMENT TOOL, IFB B50645

WHEREAS, the Authority's Office of Technology has identified the need for the Procurement of Information Technology Visibility, Software Asset and License Management Tool, Invitation for Bids Number B50645; and

WHEREAS, on March 18, 2025, the Metropolitan Atlanta Rapid Transit Authority duly sent Notice of the Invitation for Bids to potential Bidders; and

WHEREAS, notice of the said Invitation for Bids was advertised in the local newspaper of the largest circulation in the Atlanta metropolitan area, once in each of the two weeks prior to opening bids; and

WHEREAS, all Bidders were given an opportunity to protest the bid instructions, specifications, and/or procedures; and

WHEREAS, on April 17, 2025 at 2:00 p.m., local time, three (3) bids were publicly opened and read aloud; and

WHEREAS, the lowest bid submitted by Anglepoint Group, Inc, is responsive and responsible and the bidder is capable of performing the Contract.

**RESOLVED THEREFORE,** by the Board of Directors of the Metropolitan Atlanta Rapid Transit Authority that the General Manager/CEO or his delegate be, and hereby is, authorized to execute a Contract on substantially the same terms and conditions as contained in the Invitation for Bids Number B50645, Procurement of Information Technology Visibility, Software Asset and License Management Tool between the Authority and Anglepoint Group, Inc., in the amount of \$424,582.60.

#### Approved as to Legal Form:

-Signed by:

Jonathan Hunt

Chiếf Counsel, Metropolitan Atlanta Rapid Transit Authority





Resolution Authorizing the Award of a Contract for Maintenance, Support and Replacement for Public Address and Electronic Signs, IFB - B50464

**Business Management Committee** 

May 22, 2025

Tyson Morris, AGM Technology / CIO

Department of Technology



## Background

- The Audio-Visual Information System (AVIS) at MARTA rail and bus stations includes both electronic signage and Public Address (PA) systems.
- The **electronic signage** delivers real-time updates on train arrivals, departures, and service disruptions, ensuring passengers have accurate schedule information.
- The **PA system** supports clear communication from rail staff, providing essential announcements and safety messages across all stations.
- This maintenance and support contract includes routine inspections, emergency repairs, and parts replacements for both the signage and PA systems over the next seven years.





## **Procurement/Financial/DBE Considerations**

### **Procurement Consideration**

- 3 bids were received
- The lowest responsive and responsible bid was received from Signet Electronic Systems, Inc. in the amount of \$12,296,043.32

### **Financial Consideration**

- This 7-year contract is funded with local operating funds
- This commitment ensures MARTA meets its 10-year grant agreement from the State of Georgia

### **DBE Consideration**

• The DBE goal for this procurement is set at 25%



## **Board Request**

The Department of Technology requests the Business Management Committee recommend approval of the **Resolution Authorizing the Award of a Contract for Maintenance, Support and Replacement for Public Address and Electronic Signs, IFB - B50464** to Signet Electronic Systems, INC. in the amount of \$12,296,043.32.



# Thank You



#### RESOLUTION AUTHORIZING AWARD OF A CONTRACT FOR MAINTENANCE, SUPPORT, AND REPLACEMENT FOR PUBLIC ADDRESS AND ELECTRONIC SIGNS, IFB B50464

WHEREAS, the Authority's Office of Technology Infrastructure and Production has identified the need for Maintenance, Support, and Replacement for Public Address and Electronic Signs, Invitation for Bids Number B50464; and

**WHEREAS**, on December 16, 2024, the Metropolitan Atlanta Rapid Transit Authority duly sent Notice of the Invitation for Bids to potential Bidders; and

WHEREAS, notice of the said Invitation for Bids was advertised in the local newspaper of the largest circulation in the Atlanta metropolitan area, once in each of the two weeks prior to opening bids; and

WHEREAS, all Bidders were given an opportunity to protest the bid instructions, specifications, and/or procedures; and

WHEREAS, on February 4, 2025, at 10:00 a.m., local time, three (3) bids were publicly opened and read aloud; and

WHEREAS, the lowest bid submitted by Admiral Enterprise Solutions, LLC., is non-responsible.

WHEREAS, the second lowest bid submitted by Signet Electronic Systems, Inc., is responsive and responsible and the bidder is capable of performing the Contract.

**RESOLVED THEREFORE**, by the Board of Directors of the Metropolitan Atlanta Rapid Transit Authority that the General Manager/CEO or his delegate be, and hereby is, authorized to execute a Contract on substantially the same terms and conditions as contained in the Invitation for Bids Number B50464, Procurement of Maintenance, Support, and Replacement for Public Address and Electronic Signs between the Authority and Signet Electronic Systems, Inc. in the amount of \$12,296,043.32.

#### Approved as to Legal Form:

DocuSigned by: Jonathan J. Hunt

Chief Counsel, Metropolitan Atlanta Rapid Transit Authority





Resolution Authorizing The Award of a Contract for Software Maintenance and Support for Genetec CCTV Camera System and Licenses B50578A

Business Management Committee May 22, 2025 Tyson Morris, AGM Technology / CIO Department of Technology



# Background

• The Genetec Security System provides the MARTA Police Department (MPD) with comprehensive video surveillance capabilities, allowing for live monitoring, playback, and management of video feeds from cameras.

• Genetec support MPD's Real Time Crime Center (RTCC) with centralized monitoring and management of multiple remote sites, enabling MPD to oversee dispersed operations from a single location.



### **Procurement/Financial/DBE Considerations**

### **Procurement Considerations**

- 2 bids were received
- The lowest responsive and responsible bid was received from Signet Electronics Systems, LLC. in the amount of \$474,958.65

### **Financial Consideration**

• This 3-year contract is funded with local operating funds

### **DBE Consideration**

• The DBE goal is set at zero because there are no known subcontracting opportunities



### **Board Request**

The Department of Technology requests the Business Management Committee recommend approval of the **Resolution Authorizing The Award of a Contract for Software Maintenance and Support for Genetec CCTV Camera System and Licenses B50578A** to Signet Electronic Systems, LLC. in the amount of \$474,958.65.



# Thank You



### RESOLUTION AUTHORIZING AWARD OF A CONTRACT FOR THE PROCUREMENT OF SOFTWARE MAINTENANCE AND SUPPORT FOR GENETEC CLOSED CIRCUIT TELEVISION CAMERA SYSTEM AND LICENSE, IFB B50578A

WHEREAS, the Authority's Department of Information Technology has identified the need for the Procurement of Software Maintenance and Support for Genetec Closed Circuit Television Camera System and License, Invitation for Bids Number B50578A; and

WHEREAS, on January 23, 2025, the Metropolitan Atlanta Rapid Transit Authority duly sent Notice of the Invitation for Bids to potential Bidders; and

WHEREAS, notice of the said Invitation for Bids was advertised in the local newspaper of the largest circulation in the Atlanta metropolitan area, once in each of the two weeks prior to opening bids; and

WHEREAS, all Bidders were given an opportunity to protest the bid instructions, specifications, and/or procedures; and

WHEREAS, on March 12, 2025 at 2:00 p.m., local time, two (2) bids were publicly opened and read aloud; and

**WHEREAS**, the lowest bid submitted by Signet Electronic Systems, LLC, is responsive and responsible and the bidder is capable of performing the Contract.

**RESOLVED THEREFORE**, by the Board of Directors of the Metropolitan Atlanta Rapid Transit Authority that the General Manager/CEO or his delegate be, and hereby is, authorized to execute a Contract on substantially the same terms and conditions as contained in the Invitation for Bids Number B50578A, Procurement of Software Maintenance and Support for Genetec Closed Circuit Television Camera and License between the Authority and Signet Electronic Systems, LLC., in the amount of \$474,958.65.

#### Approved as to Legal Form:

—Docusigned by: Jonatlian J. Hunt

Chief Counsel, Metropolitan Atlanta Rapid Transit Authority





Resolution Authorizing the Award of a Contract for Specialized Professional Consulting Services, Letter of Agreement (LOA) L50555

Tyson Morris, Assistant General Manager Technology/CIO



## Background

- The department supports a wide range of projects outlined in the Capital Improvement Program (CIP) and other critical operational activities.
- MARTA Technology Department must remain agile and elastic with highly skilled personnel with specialized expertise that may not always be available in-house.



## **Procurement/Financial/DBE Considerations**

#### **Procurement Consideration**

The MARTA Act does not require competition for professional services. To maintain a competitive edge in contract labor, IT requested pricing from 5 professional service firms. Four firms were selected based on pricing and availability of needed skillsets.

- Numbers Only
- Gantec
- HNTB
- Polaris

### **Financial Consideration**

This 3-year contract for \$23,611,035.19 will be funded through a combination of local Capital and Operating funds across fiscal years 2026, 2027, and 2028.

#### **Diversity & Inclusion**

The Diversity & Inclusion Department did not assign a DBE goal for this procurement, as it is being executed under a Letter of Agreement, however Gantec is a DBE vendor.



### **Board Request**

The Department of Technology respectfully requests that the Business Management Committee recommend approval of the award of a contract for **Specialized Professional Consulting Services under Letter of Agreement (LOA) L50555** to the following firms: Gantec, Numbers Only, Polaris, and HNTB in the amount of \$23,611,035.19.



# Thank You



#### RESOLUTION AUTHORIZING THE AWARD FOR THE PROCUREMENT OF SPECIALIZED PROFESSIONAL CONSULTING SERVICES , LETTER OF AGREEMENT NUMBER L50555.

WHEREAS the Authority's Department of Technology has identified the need for the procurement of Specialized Professional Consulting Services, Letter of Agreement Number L50555; and

WHEREAS, on February 2, 2025, the Metropolitan Atlanta Rapid Transit Authority duly sent Notice of the Letter of Agreement to selected consultants ; and

WHEREAS, on February 27, 2025, the Metropolitan Atlanta Rapid Transit Authority received proposals from five firms; Polaris Associates Inc., Charter Global, Numbers Only Inc., Gantec Corporation, HNTB Corporation and;

WHEREAS, the Metropolitan Atlanta Rapid Transit Authority requested Best and Final Offers (BAFO) from; Polaris Associates Inc., Numbers Only Inc., Gantec Corporation, and HNTB Corporation and;

WHEREAS, the Authority's staff determined that; Polaris Associates Inc., Numbers Only Inc., Gantec Corporation, and HNTB Corporation submitted the most advantageous responsive and responsible proposals.

**RESOLVED THEREFORE,** by the Board of Directors of the Metropolitan Atlanta Rapid Transit Authority that the General Manager/CEO or his delegate be, and hereby is, authorized to execute an Agreement on substantially the same terms and conditions as contained in the L50555 between the Authority and Polaris Associates Inc., Numbers Only, Gantec Corporation, and HNTB for Specialized Professional Consulting Services in the amount of \$23,611,035.19.

#### Approved as to Legal Form:



Chief Counsel, Metropolitan Atlanta Rapid Transit Authority





Resolution Authorizing a Modification in Contractual Authorization for Maintenance and Support for Oracle Database, ERP and ID Management Licenses, RFP P27978

Tyson Morris, AGM/CIO

**Department of Technology** 

**Business Management Committee** 



## **Purpose and Benefits**

### Purpose

• Modify a contract for license and support for MARTA's Oracle Cloud Fusion SaaS (Software as a Service)

### **Benefits**

- The benefits of this contract is to align the expiration dates of these licenses with existing Oracle agreements, simplifying vendor management and streamlining future renewals.
- Supports key components of MARTA's comprehensive modernization plan for Accounting, Procurement, Supply Chain, and Human Resources using Oracle Cloud services.



### **Financial/DBE Considerations**

#### **Financial Considerations**

- Current contract value: \$35,521,553.93
- Additional Funds requested: \$1,347,251.16
- Total value maximum contract value: \$36,868,805.09
- No audit was required as pricing remains the same from the previous year
- This procurement is being funded with local Capital funds

#### **DBE Considerations**

The Diversity & Inclusion Department assigned a 0% DBE goal to the original contract and therefore a 0% DBE goal remains in place for this modification.



### **Board Request**

The Department of Technology requests the Business Management Committee recommend approval of the resolution in **Authorizing a Modification in Contractual Authorization for Maintenance and Support for Oracle Database, ERP and ID Management Licenses** in the amount of \$1,347,251.16



# Thank You



#### RESOLUTION AUTHORIZING THE MODIFICATION IN CONTRACTRACTUAL AUTHORIZATION FOR MAINTENANCE AND SUPPORT FOR ORACLE DATABASE, ERP AND ID MANAGEMENT LICENSES, P27978

WHEREAS, on December 02, 2012 the General Manager entered into a Contract with Oracle America, Inc. for Maintenance and Support for Oracle Database, ERP and ID Management Licenses, Request for Proposals RFP 27978; and

WHEREAS, on April 14, 2015 MARTA's Board of Directors of the Metropolitan Atlanta Rapid Transit Authority authorized the General Manager/CEO or his delegate to increase the contractual authorization to extend the contract term and add additional funds for Maintenance and Support for Oracle Database, ERP and ID Management Licenses, Request for Proposals P27978 in the amount of \$1,277,024.50; and

WHEREAS, on December 15, 2016 the General Manager/CEO's contingency of \$189,851.20 was requested and utilized; and

WHEREAS, on April 13, 2017 MARTA's Board of Directors of the Metropolitan Atlanta Rapid Transit Authority authorized the General Manager/CEO or his delegate to increase the contractual authorization to add additional funds for Maintenance and Support for Oracle Database, ERP and ID Management Licenses, Request for Proposals P27978 in the amount of \$1,316,623.05; and WHEREAS, on April 12, 2018 MARTA's Board of Directors of the Metropolitan Atlanta Rapid Transit Authority authorized the General Manager/CEO or his delegate to increase the contractual authorization to add additional funds for Maintenance and Support for Oracle Database, ERP and ID Management Licenses, Request for Proposals P27978 in the amount of \$684,543.30; and

WHEREAS, on October 6, 2018 MARTA's Board of Directors of the Metropolitan Atlanta Rapid Transit Authority authorized the General Manager/CEO or his delegate to extend the contract term and increase the contractual authorization to add additional funds for Maintenance and Support for Oracle Database, ERP and ID Management Licenses, Request for Proposals P27978 in the amount of \$7,704,727.00; and

WHEREAS, on August 12, 2021 MARTA's Board of Directors of the Metropolitan Atlanta Rapid Transit Authority authorized the General Manager/CEO or his delegate to extend the contract term and increase the contractual authorization for Maintenance and Support for Oracle Database, ERP and ID Management Licenses, Request for Proposals P27978 in the amount of \$7,219,680.00; and

WHEREAS, on December 13, 2021 the General Manager/CEO's contingency of \$194,512.00 was requested and utilized; and

WHEREAS, on May 9, 2024 MARTA's Board of Directors of the Metropolitan Atlanta Rapid Transit Authority authorized the General Manager/CEO or his delegate to

increase the contractual authorization to add additional funds for Maintenance and Support for Oracle Database, ERP and ID Management Licenses, Request for Proposals P27978 in the amount of \$1,831,313.17; and

WHEREAS, on September 26, 2024 MARTA's Board of Directors of the Metropolitan Atlanta Rapid Transit Authority authorized the General Manager/CEO or his delegate to increase the contractual authorization to add additional funds for Maintenance and Support for Oracle Database, ERP and ID Management Licenses, Request for Proposals P27978 in the amount of \$12,514,079.00; and

WHEREAS, On April 2, 2025, the General Manager/CEO's contingency of \$69,200.71 was requested and utilized; and

WHEREAS, MARTA staff has determined that it is in the best interest of the Authority to increase the contract value to provide for known changes and additions to the contract; and

WHEREAS, an audit was not required as prices will remain the same for this modification.

WHEREAS, all contractual changes and additions for this modification will follow the Authority's procurement policies and guidelines; and **RESOLVED THEREFORE,** by the Board of Directors of the Metropolitan Atlanta Rapid Transit Authority that the General Manager/CEO or his delegate be, and hereby is, authorized to extend the contract term and increase the authorization for Contract No. P27978 Maintenance and Support for Oracle Database, ERP and ID Management Licenses from \$35,521,553.93 to \$36,868,805.09.

Approved as to Legal Form:

Signed by: Jonathan Hunt

Chief Counsel, Metropolitan Atlanta Rapid Transit Authority





Resolution Authorizing the Award of a Contract for the Purchase of Devices and Services for Wireless Unlimited RFP 50697 utilizing the State of Georgia Contract #9800-GTA794-ATT

Tyson Morris, Assistant General Manager Technology/CIO



## Background

Mobile phones and data-only plans are critical components of MARTA's operational infrastructure, supporting both administrative personnel and frontline responders.



These tools enable real-time communication, precise navigation, and continuous operational oversight, ensuring seamless connectivity with field teams.

By equipping drivers and field staff with GPS, live traffic data, and mobile applications, these technologies enhance route efficiency, improve response times, and contribute to the overall reliability and coordination of MARTA's services.

### **Key Components:**

- AT&T's **FirstNet** nationwide broadband network is specifically designed for public safety and first responders.
- Data Plans & Mobile Connectivity provides seamless communication nationwide for business continuity.
- **Push To Talk (PTT)** provides instant, two-way communication for teams in the field, even across long distances.



## **Procurement/Financial/DBE Considerations**

#### **Procurement Considerations**

- On February 19, 2025, the Technology Department submitted a Letter of Intent to MARTA's Board of Directors to utilize the Statewide Contract in procuring devices and services for RFP P50697
- This new contract will replace contract P50152 expiring on June 30, 2025
  - The Authority will annually renew (or enter into a new contract) with the vendor after the State of Georgia renews the underlying State Contract

### **Financial Considerations**

- This procurement of \$635,244 is being funded with (100%) Local Operating Funds from the FY 2026 budget
- Funds for the subsequent fiscal years will be included in the subsequent annual budgets

### **Diversity & Inclusion**

• The Diversity & Inclusion Department did not assign a DBE goal for this procurement, as it is being executed under State of Georgia Contract



## **Board Request**

The Department of Technology requests the Business Management Committee recommend approval of a Resolution authorizing the General Manager/CEO or his delegate to enter into a Contract with AT&T Mobility National Accounts LLC, utilizing the State of Georgia Contract to Purchase Devices and Services for Wireless Unlimited, RFP P50697, for a maximum contract value of \$635,244.00.



# Thank You



#### RESOLUTION AUTHORIZING AWARD OF A CONTRACT UTILIZING THE STATE OF GEORGIA CONTRACTS FOR THE PURCHASE OF DEVICES AND SERVICES FOR WIRELESS UNLIMITED SERVICES RFPP P50697

WHEREAS, the Authority's Department of Technology has identified a need for the Purchase of Devices and Services for Wireless Unlimited Services; and

WHEREAS, the Authority's staff has determined that the Purchase of Devices and Services for Wireless Unlimited Services may be purchased utilizing the State of Georgia Contract; and

WHEREAS, Section 14(I) of the MARTA Act permits the Authority to purchase without competitive bidding, any goods, supplies, equipment, other property, or services from any vendor who, at the time of such purchase, has in effect a contract or schedule for the State of Georgia or the United States Government, provided that such purchase is made pursuant to the price, terms and conditions of such contract or schedule and the Authority receives all the benefits thereof.

**RESOLVED THEREFORE,** by the Board of Directors of the Metropolitan Atlanta Rapid Transit Authority that the General Manager/CEO or his delegate be, and hereby is, authorized to execute a Contract with AT&T Mobility National Accounts LLC, utilizing the State of Georgia Contract that is valid at the time the Authority procures the Purchase of Devices and Services for Wireless Unlimited Services RFPP P50697 in the amount of \$635,244.00. The Authority will annually renew (or enter into a new contract) for the Purchase of Devices and Services for Wireless Unlimited Services Contract pursuant to a valid State of Georgia Contract.

#### Approved as to Legal Form:



Counsel, Metropolitan Atlanta Rapid Transit Authority

# **Financial Highlights** April 30, 2025







# FY25 Operating Actual vs Budget Highlights

April 30, 2025



## **Year-To-Date Summary Performance**

April 30, 2025 (\$ in Millions)

	Actual	Budget	Variance	
	\$	\$	\$	%
Prior Year Carry Forward	20.9	20.9	0.0	0.0%
Net Revenues	540.3	513.6	26.7	5.2%
Net Expenses	611.4	534.5	(76.9)	-14.4%
Net Deficit	(50.2)	0.0	(50.2)	

#### COMMENTS

- YTD Net Revenues are favorable to budget by **\$26.7M**
- YTD Net Expenses are unfavorable to budget by (\$76.9M)
- YTD Net Deficit is (\$50.2M) compared to a balanced budget for the year



## **Year-To-Date Operations Detailed Performance**

April 30, 2025 (\$ in Millions)

	Actual	Budget	Variance	
	\$	\$	\$	%
SOURCES				
Prior Year Carry Forward	20.9	20.9	0.0	0%
Revenues				
Sales Tax	333.9	322.2	11.7	3.6%
Title Ad Valorem Tax	55.5	27.7	27.8	100.4%
Federal Assistance	66.7	66.7	0.0	0.0%
Passenger Revenue	60.4	68.0	(7.6)	-11.2%
Lease Income	8.6	7.8	0.8	10.3%
Station Parking	0.7	0.5	0.2	40.0%
Other Revenues	14.5	20.7	(6.2)	-30.0%
Net Operating Sources	561.2	534.5	26.7	5.0%
Expenses				
Salaries and Wages	243.9	255.2	11.3	4.4%
Overtime	41.3	32.0	(9.3)	-29.1%
Total Benefits	127.2	118.2	(9.0)	-7.6%
Contractual Services	93.4	96.7	3.3	3.4%
Total Materials and Supplies	52.3	55.4	3.1	5.6%
Other Non-Labor	85.3	42.2	(43.1)	-102.1%
Gross Operating Expenses	643.4	599.7	(43.7)	-7.3%
Less: Capital Charges	32.0	65.3	(33.3)	-51.0%
Net Operating Expenses	611.4	534.5	(76.9)	-14.4%

#### **REVENUE COMMENTS – YTD sources are \$26.7M favorable**

- Sales Tax revenue is favorable to budget by **\$11.7M** due to a favorable local economy and the impact of inflation on prices
- Title Ad Valorem Tax is favorable to budget by **\$27.8M** due to Clayton County tax payment from Jan-17 to Dec-24
- Passenger Revenue is unfavorable to budget by (\$7.6M) due to a combination of fare evasion and failures at fare gate equipment
- Other Revenue is unfavorable to budget by (\$4.9M) primarily due to decreased advertising revenue and lower than forecasted interest on reserves

#### EXPENSE COMMENTS – YTD expenses are (\$76.9M) unfavorable

- Salaries and Wages are favorable to budget by \$11.3M primarily due to ongoing position vacancies
- Overtime is (\$9.3M) unfavorable to budget due to a combination of vacancies absenteeism and special events
- Total Benefits are unfavorable to budget by (\$9.0M) primarily due to pension adjustments, unusually high healthcare claims and workers compensation payments
- Contractual Services are favorable to budget by \$3.3M largely due to External Support Services, Temporary Services, Operating Equipment Services and Building and Grounds contracts
- Total Materials and Supplies are favorable to budget by **\$3.1M** largely due to CNG, Unleaded & Diesel fuel prices, reduced auxiliary replacement parts, and reduced Service Vehicle Materials/Supplies
- Other Non-Labor expenses are unfavorable to budget by (\$43.1M) largely due to third-party casualty and liability expenses
- Capital Charges are unfavorable to budget by (\$33.3M) due to lower than forecasted direct and indirect expenses for capital projects



#### **Current Month Operations Summary Performance** April 30, 2025 (\$ in Millions)

	Actual	Budget	Variance	
	\$	\$	\$	%
Prior Year Carry Forward	0.0	0.0	0.0	0%
Net Revenues	52.0	50.6	1.4	2.8%
Net Expenses	58.5	50.6	(7.9)	-15.6%
Net Deficit	(6.5)	0.0	(6.5)	

#### COMMENTS

- Revenues are favorable to budget by **\$1.4M** for the month of April
- Expenses are unfavorable to budget by (\$7.9M) for the month of April
- Net Deficit is (\$6.5M) compared to a balanced budget for the month of April



### **Current Month Operating Detailed Revenues and Expenses** April 30, 2025 (\$ in Millions)

	Actual	Budget	Variance	
	\$	\$	\$	%
SOURCES				
Prior Year Carry Forward	0.0	0.0	0.0	0%
Revenues				
Sales Tax	33.4	30.5	2.9	9.5%
Title Ad Valorem Tax	3.1	2.7	0.4	14.8%
Federal Assistance	6.7	6.7	0.0	0.0%
Passenger Revenue	6.2	7.2	(1.0)	-13.9%
Lease Income	1.5	0.8	0.7	87.5%
Station Parking	0.2	0.1	0.1	0.0%
Other Revenues	0.9	2.6	(1.7)	-65.4%
Net Operating Revenues	52.0	50.6	1.4	2.8%
Expeneses				
Salaries and Wages	24.5	23.2	(1.3)	-5.6%
Overtime	3.9	3.2	(0.7)	-21.9%
Total Benefits	13.0	10.8	(2.2)	-20.4%
Contractual Services	10.3	9.7	(0.6)	-6.2%
Total Materials and Supplies	5.3	5.5	0.2	3.6%
Other Non-Labor	4.5	4.2	(0.3)	-7.1%
Gross Operating Expenses	61.5	56.6	(4.9)	-8.7%
Less: Capital Charges	3.0	6.0	(3.0)	-49.7%
Net Operating Expenses	58.5	50.6	(7.9)	-15.6%

#### **REVENUE COMMENTS – Monthly revenues are \$1.4M favorable**

- Sales Tax revenue is favorable to budget by \$2.9M due to a favorable local economy and the impact of inflation
- Passenger Revenue is unfavorable to budget by (\$1.0M) due to a combination of fare evasion and failures at fare gate equipment
- Other Revenues are unfavorable to budget by (\$1.0M) primarily due to interest income earnings

#### EXPENSE COMMENTS – Monthly expenses are (\$7.9M) unfavorable

- Salaries and Wages are unfavorable to budget by (\$1.3M) primarily due to operators full-time and salaries professionals filled at a rate higher than the assumed vacancy savings rate
- Overtime is (\$0.7M) unfavorable to budget due to a combination of vacancies and absenteeism
- Total Benefits are unfavorable to budget by (\$2.2M) due to pension, healthcare and worker's comp
- Capital Charges are unfavorable to budget by (\$3.0M) due to lower than forecasted direct and indirect expenses for capital projects



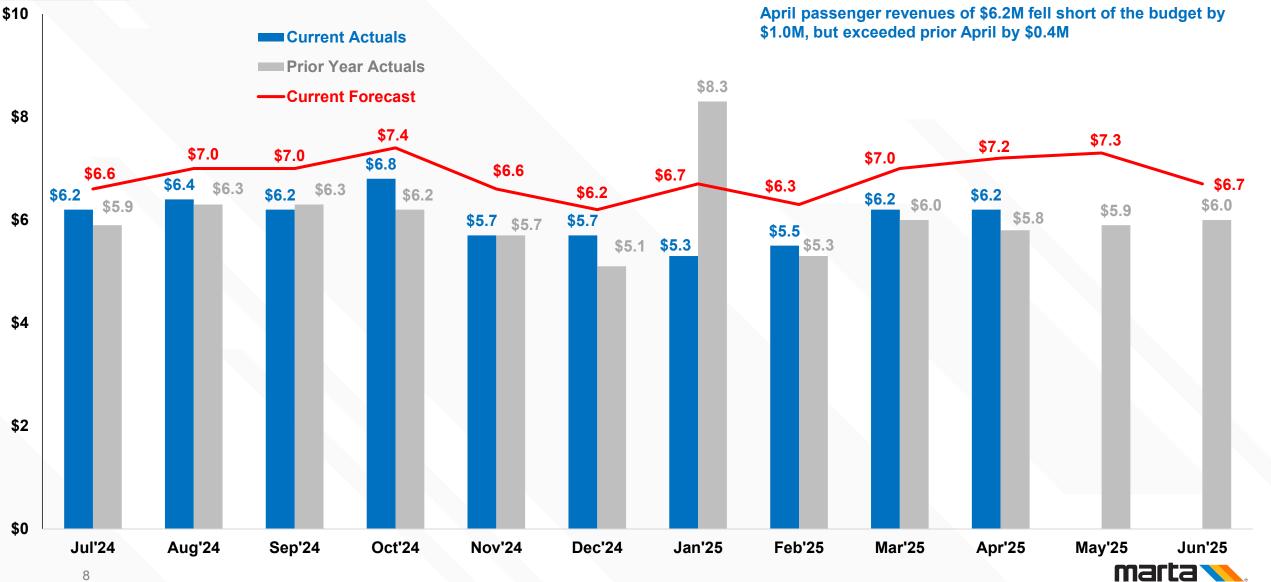


## Ridership Key Performance Indicators

April 30, 2024

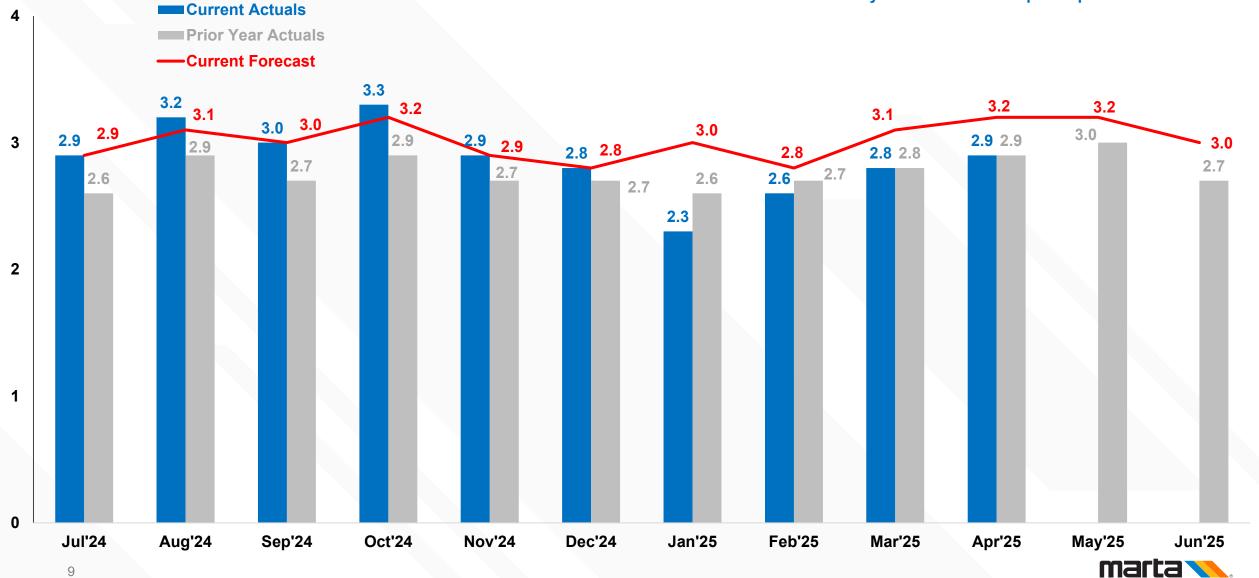


## **Passenger Revenues (millions)**



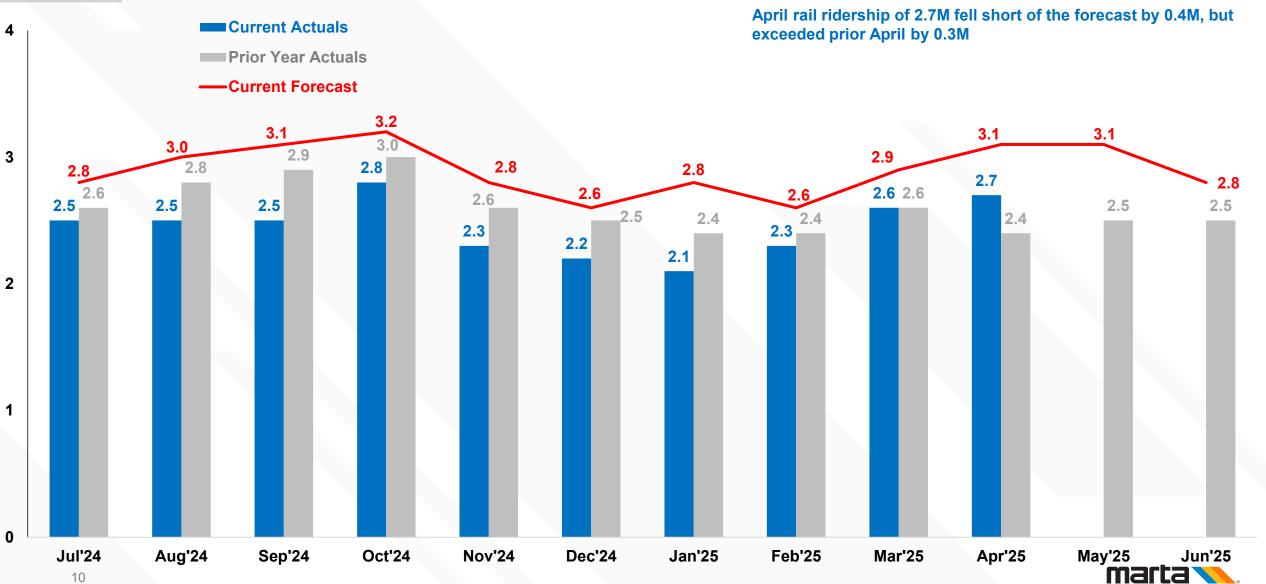
## **Bus Ridership (unlinked trips, millions)**

April bus ridership of 2.9M fell short of the forecast by 0.3M and matched prior April



#### 9

## **Rail Ridership (unlinked trips, millions)**





# **FY24 Capital Highlights**

April 30, 2025



# Capital Sources and Uses by Category – State of Good Repair (SGR)

Year-To-Date through April 30, 2025 (\$ in Millions)

	YTD ACTUAL	YTD BUDGET	BUDGET VARIANCE	
	[A]	[B]	[C] = [A] - [B]	%
SOURCES OF FUNDS				
Beginning Balance	85.7	10.0	75.7	757.4%
Sales Tax	207.0	199.8	7.2	3.6%
Federal/State Funds <sup>1</sup>	40.6	75.4	(34.8)	(46.2%)
Other Revenue	2.1	1.7	0.4	26.0%
Reserves Utilization <sup>2</sup>	54.0	90.0	(36.0)	(40.0%)
Debt Issue <sup>3</sup>	338.1	0.0	338.1	-
Total Sources of Funds	727.6	376.9	350.7	93.1%

	YTD ACTUAL	YTD BUDGET	BUD VARIA	
	[A]	[B]	[C] = [B] - [A]	%
USES				
Facilities & Stations	74.8	136.5	61.7	45.2%
Maintenance of Way	1.6	12.4	10.8	87.0%
Non-Asset	36.3	62.6	26.3	42.0%
Systems	60.2	100.8	40.5	40.2%
Vehicles	102.5	150.6	48.1	32.0%
Subtotal SGR <sup>4</sup> :	275.4	462.9	187.5	40.5%
Debt Service	116.2	127.0	10.8	8.5%
Total Uses	391.6	589.9	198.3	33.6%

<sup>1</sup>Federal/State revenue lower than forecast due to Bus Procurement and Clayton County O&M Facility schedules.

<sup>2</sup>Lower than forecasted capital expenditures has minimized Reserve Utilization for capital uses.

<sup>3</sup>FY25 Debt Issue was budgeted for \$275M in June 2025 to support SGR Uses.

<sup>4</sup>SGR Budgeted Uses are a straight-lined forecast based on total annual forecast.



## Top 10 Projects by Expenditures – State of Good Repair (SGR)

### Year-To-Date through April 30, 2025 (\$ in Millions)

#	Project Name	Category	YTD ACTUAL	YTD BUDGET	BUDGE VARIAN		
			[A]	[B]	[C] = [B] - [A]	%	
1	CQ400 New Rail Car Procurement	Vehicles	84.54	94.80	10.26	10.8%	
2	Rail Station Rehabilitation	Facilities	45.53	77.30	31.77	41.1%	
3	Automated Fare Collection 2.0	Systems	21.38	21.30	(0.08)	(0.4%)	
4	CPMO (SGR)	Non-Asset	16.66	20.00	3.34	16.7%	
5	GASB	Non-Asset	9.49	9.70	0.21	2.2%	
6	Escalators Rehabilitation	Systems	8.44	11.70	3.26	27.8%	
7	Bus Procurement	Vehicles	8.29	24.80	16.51	66.6%	
8	Parking Lot Repair	Facilities	6.35	15.00	8.65	57.7%	
9	Train Control Systems Upgrade	Systems	3.91	8.70	4.79	55.0%	
10	Bus Stop Sign Replacement Upgr	Facilities	3.65	4.20	0.55	13.0%	
	Subtotal - Te	op Projects	208.25	287.50	79.25	27.6%	
	Total - All Projects 275.37						

<sup>1</sup>Project budget for GASB is less than known encumbrances. Project requires additional FY25 programming.



## Capital Sources and Uses by Category – More MARTA – City of Atlanta

Year-To-Date through April 30, 2025 (\$ in Millions)

	YTD ACTUAL	YTD BUDGET	BUDGET VARIANCE	
	[A]	[B]	[C] = [A] - [B]	%
SOURCES OF FUNDS				
Beginning Balance (Including Reserves)	246.2	243.0	3.2	1.3%
Sales Tax	48.1	46.4	1.7	3.6%
Federal/State Funds <sup>1</sup>	2.7	28.9	(26.3)	(90.8%)
Other Revenue	10.2	4.1	6.1	149.8%
Total Sources of Funds	307.1	322.4	(15.3)	(4.7%)

	YTD ACTUAL	YTD BUDGET	ET VARIANCE	
	[A]	[B]		
USES				
Expansion	41.9	135.0	93.1	69.0%
Total Uses	41.9	135.0	93.1	69.0%

<sup>1</sup>Federal/State revenue lower than forecast due MARTA Rapid Summerhill and Five Points Station Transformation schedules.



# **Top Projects by Expenditures – More MARTA – City of Atlanta** Year-To-Date through April 30, 2025 (\$ in Millions)

#	# Project Name		YTD ACTUAL	YTD BUDGET	BUDGE VARIAN(			
			[A]	[B]	[C] = [B] - [A]	%		
1	MARTA Rapid A-Line	Expansion	24.14	49.20	25.06	50.9%		
2	Five Points Station Transformation	Expansion	9.49	35.20	25.71	73.0%		
3	Cleveland Ave/Metropolitan Pwky (ART)	Expansion	2.63	12.50	9.87	79.0%		
4	Bankhead Platform Extension	Expansion	1.44	5.70	4.26	74.8%		
5	More MARTA Atlanta CPMO	Expansion	1.37	5.00	3.63	72.7%		
6	MARTA Rapid Campbellton/Greenbriar	Expansion	1.33	12.50	11.17	89.3%		
7	Clifton Corridor (HCT)	Expansion	0.90	6.70	5.80	86.6%		
8	Streetcar East Extension (LRT)	Expansion	0.55	8.30	7.75	93.4%		
Subtotal - Top Projects 41.86 135.10 85.50 63.3%								
	Total - All Projects 41.86							



## Capital Sources and Uses by Category – More MARTA – Clayton County

Year-To-Date through April 30, 2025 (\$ in Millions)

	YTD ACTUAL	YTD BUDGET	BUDGET VARIANCE	
	[A]	[B]	[C] = [A] - [B]	%
SOURCES OF FUNDS				
Beginning Balance (Including Reserves)	258.8	246.9	11.9	4.8%
Sales Tax	29.4	28.3	1.0	3.6%
Federal/State Funds <sup>1</sup>	1.9	16.3	(14.5)	(88.7%)
Other Revenue	10.8	8.3	2.6	30.9%
Total Sources of Funds	300.8	299.8	1.0	0.3%

	YTD ACTUAL	YTD BUDGET	BUDGET VARIANCE	
	[A]	[B]	[C] = [B] - [A]	%
USES				
Expansion	4.7	18.5	13.8	74.5%
Total Uses	4.7	18.5	13.8	74.5%

<sup>1</sup>Federal/State revenue lower than forecast due to Clayton County O&M Facility schedule.



# **Top Projects by Expenditures – More MARTA –** Clayton County Year-To-Date through April 30, 2025 (\$ in Millions)

#	Project Name	Category	YTD ACTUAL	YTD BUDGET	BUDGET VARIANCE	
			[A]	[B]	[C] = [B] - [A]	%
1	MARTA Rapid Southlake	Expansion	3.00	9.58	6.58	68.7%
2	Clayton Multipurpose O&M	Expansion	0.79	4.20	3.41	81.2%
3	Clayton SR54 (BRT)	Expansion	0.64	3.90	3.26	83.5%
4	CPMO Clayton County	Expansion	0.21	0.40	0.19	46.8%
5	CPMO Clayton County Comm	Expansion	0.05	0.42	0.37	88.5%
6	Justice Center Transit Hub	Expansion		5.47	5.45	99.6%
Subtotal - Top Projects			4.72	23.97	19.25	80.3%
	Total - A	4.72				





# Thank You